## NOT FOR DISTRIBUTION IN OR INTO THE UNITED STATES

This announcement is for information purposes only and does not constitute any invitation or offer to subscribe for or to purchase any securities.



(Incorporated in the Republic of Singapore) (Company Registration No.: 200617668D)



FRASER AND NEAVE, LIMITED

(Incorporated in the Republic of Singapore) (Company Registration No.: 189800001R)

# UNDERWRITTEN OFFER OF \$\$300,000,000 IN AGGREGATE PRINCIPAL AMOUNT OF BONDS TO THE PUBLIC IN SINGAPORE, AND INSTITUTIONAL AND OTHER INVESTORS

#### Introduction

On 16 March 2011, Fraser and Neave, Limited (the "**Guarantor**") announced an underwritten offer by its wholly-owned subsidiary, F&N Treasury Pte. Ltd. (the "**Issuer**"), of S\$300,000,000 in aggregate principal amount of bonds (the "**Offer**"), comprising an offer to the public in Singapore (the "**Public Offer**") and to institutional and other investors (the "**Placement**").

## Close of the Offer

As at the close of the Public Offer at 10.00 a.m. on 23 March 2011, valid applications were received in respect of:

- (a) S\$40,337,000 in aggregate principal amount of 5-Year Bonds at the Issue Price under the 5-Year Bonds Public Offer Tranche; and
- (b) S\$73,689,000 in aggregate principal amount of 7-Year Bonds at the Issue Price under the 7-Year Bonds Public Offer Tranche.

As stated in the Offer Information Statement (as defined herein), the Issuer and the Guarantor may, with the agreement of the Sole Arranger and Sole Bookrunner, re-allocate the aggregate principal amount of Bonds offered between the 5-Year Bonds Tranche and the 7-Year Bonds Tranche and/or between the Public Offer and the Placement, all in the circumstances described in the Offer Information Statement.

To maximise the participation of retail investors under the 7-Year Bonds Public Offer Tranche, the Issuer and the Guarantor have decided, with the agreement of the Sole Arranger and Sole Bookrunner, to re-allocate S\$20,000,000 in aggregate principal amount of Bonds offered from the 7-Year Bonds Placement Tranche to the 7-Year Bonds Public Offer Tranche.

To maximise the participation of investors under the 5-Year Bonds Placement Tranche, the Issuer and the Guarantor have also decided, with the agreement of the Sole Arranger and Sole Bookrunner, to re-allocate S\$70,000,000 in aggregate principal amount of Bonds offered from the 7-Year Bonds Tranche to the 5-Year Bonds Tranche.

Consequently, as at the close of the Placement at 10.00 a.m. on 23 March 2011, valid applications were accepted in respect of:

- (a) S\$180,000,000 in aggregate principal amount of 5-Year Bonds at the Issue Price under the 5-Year Bonds Placement Tranche; and
- (b) S\$10,000,000 in aggregate principal amount of 7-Year Bonds at the Issue Price under the 7-Year Bonds Placement Tranche.

Accordingly, the total of S\$300,000,000 in aggregate principal amount of Bonds under the Offer will be allocated as follows:

- (a) S\$40,000,000 in aggregate principal amount of 5-Year Bonds to the 5-Year Bonds Public Offer Tranche;
- (b) S\$180,000,000 in aggregate principal amount of 5-Year Bonds to the 5-Year Bonds Placement Tranche;
- (c) S\$70,000,000 in aggregate principal amount of 7-Year Bonds to the 7-Year Bonds Public Offer Tranche; and
- (b) S\$10,000,000 in aggregate principal amount of 7-Year Bonds to the 7-Year Bonds Placement Tranche.

Pursuant to the said applications, the Issuer and the Guarantor, with the agreement of the Sole Arranger and Sole Bookrunner, have decided that all applicants who submitted valid applications for the 5-Year Bonds under the 5-Year Bonds Public Offer Tranche will be allocated all or a proportion of the 5-Year Bonds for which such applicants have applied for. The allocations are as follows:

Range of principal amount of 5-Year Bonds applied for under the 5-Year Bonds Public Offer Tranche (S\$'000)	Balloting Ratio	Principal amount of 5-Year Bonds under the 5-Year Bonds Public Offer Tranche allocated per applicant (S\$'000)	Percentage of total principal amount of 5-Year Bonds available under the 5-Year Bonds Public Offer Tranche
5	1:1	5	9.78%
6	1:1	6	0.39%
7	1:1	7	0.12%
8	1:1	8	0.56%
9	1:1	9	0.07%
10	1:1	10	17.60%
11	1:1	11	0.39%
12	1:1	12	0.18%
13	1:1	13	0.03%
15	1:1	15	2.63%
18	1:1	18	0.09%

20	1:1	20	14.55%
21	1:1	21	0.11%
22	1:1	22	0.06%
25	1:1	25	2.25%
30	1:1	30	9.98%
31	1:1	31	0.08%
35	1:1	35	0.18%
38	1:1	38	0.10%
40	1:1	40	2.50%
45	1:1	45	0.23%
50	1:1	50	16.13%
51	1:1	51	0.64%
55	1:1	55	0.14%
60	1:1	60	1.05%
70	1:1	70	0.53%
75	1:1	75	0.56%
80	1:1	80	0.80%
95	1:1	95	0.24%
100	1:1	100	9.00%
101	1:1	101	0.25%
102	1:1	102	0.26%
110	1:1	110	0.83%
120	1:1	120	0.60%
150	1:1	140	1.75%
200	1:1	180	3.15%
250	1:1	225	0.56%
300	1:1	270	0.68%
500 and above	1:1	408	1.02%

Similarly, the Issuer and the Guarantor, with the agreement of the Sole Arranger and Sole Bookrunner, have decided that all applicants who submitted valid applications for the 7-Year Bonds under the 7-Year Bonds Public Offer Tranche will be allocated all or a proportion of the 7-Year Bonds for which such applicants have applied for. The allocations are as follows:

Range of principal amount of 7-Year Bonds applied for under the 7-Year Bonds Public Offer Tranche (S\$'000)	Balloting Ratio	Principal amount of 7-Year Bonds under the 7-Year Bonds Public Offer Tranche allocated per applicant (\$\$'000)	Percentage of total principal amount of 7-Year Bonds available under the 7-Year Bonds Public Offer Tranche
5	1:1	5	5.10%
6	1:1	6	0.36%
7	1:1	7	0.35%
8	1:1	8	0.48%
9	1:1	9	0.03%
10 to 19	1:1	10	15.11%
20 to 29	1:1	20	14.69%
30 to 39	1:1	30	11.06%
40 to 49	1:1	40	3.20%
50 to 59	1:1	50	18.64%

60 to 69	1:1	60	2.06%
70 to 79	1:1	70	1.50%
80 to 89	1:1	80	1.37%
90 to 99	1:1	85	0.36%
100 to 109	1:1	95	12.35%
110 to 119	1:1	100	1.00%
120 to 129	1:1	110	0.47%
130 to 139	1:1	120	0.17%
140 to 149	1:1	130	0.19%
150 to 199	1:1	135	0.77%
200 to 249	1:1	185	3.17%
250 to 299	1:1	220	0.94%
300 to 399	1:1	250	1.43%
400 to 499	1:1	330	0.47%
500 to 599	1:1	400	0.57%
600 to 1,499	1:1	450	0.64%
1,500 to 1,999	1:1	1,110	1.59%
2000 and above	1:1	1,354	1.93%

When any application for the Public Offer Bonds by way of Electronic Application is invalid or unsuccessful, or is accepted or rejected in part only, the full amount or, as the case may be, the balance of the amount paid on application, will be returned or refunded to such applicants (without interest or any share of revenue or other benefit arising therefrom) by crediting their bank accounts with the relevant Participating Bank branch, at their own risk, within 24 hours after balloting, the receipt by such bank being a good discharge to the Issuer, the Guarantor, the Joint Underwriters and CDP of their obligations.

## Issue of the Bonds and listing on the SGX-ST

The Issuer is also pleased to announce that the 5-Year Bonds and the 7-Year Bonds will be issued today. It is expected that the 5-Year Bonds and the 7-Year Bonds will commence trading at 9:00 a.m. on 29 March 2011, subject to the SGX-ST being satisfied that all conditions necessary for the commencement of trading in the Bonds have been fulfilled. The 5-Year Bonds will be traded on the Main Board of the SGX-ST under the trading name "F&NTrea 2.48%b160328" while the 7-Year Bonds will be traded on the Main Board of the SGX-ST under the SGX-ST under the trading name "F&NTrea 2.48%b160328" while the 7-Year Bonds will be traded on the Main Board of the SGX-ST under the trading name "F&NTrea 3.15%b180328".

Unless otherwise defined, all terms used herein shall bear the same meaning as in the Offer Information Statement dated 16 March 2011 (the "**Offer Information Statement**") lodged with the Monetary Authority of Singapore.

DBS Bank Ltd. is the Sole Arranger and Sole Bookrunner of the Offer and the Sole Lead Manager of the Public Offer. DBS Bank Ltd. and CIMB Bank Berhad are the Joint Underwriters of the Offer and the Joint Lead Managers of the Placement.

By Order of the Board

Anthony Cheong Fook Seng Company Secretary of F&N Treasury Pte. Ltd. 28 March 2011

## **Important Notice**

This announcement is for information only and is not an offer of securities for sale in the United States. Neither this announcement nor any copy hereof may be taken into or distributed in the United States. The securities have not been and will not be registered under the United States Securities Act of 1933, as amended ("Securities Act") or the securities laws of any state of the United States and may not be offered, sold or delivered within the United States except in certain transactions exempt from the registration requirements of the Securities Act. There will be no public offer of the securities in the United States.