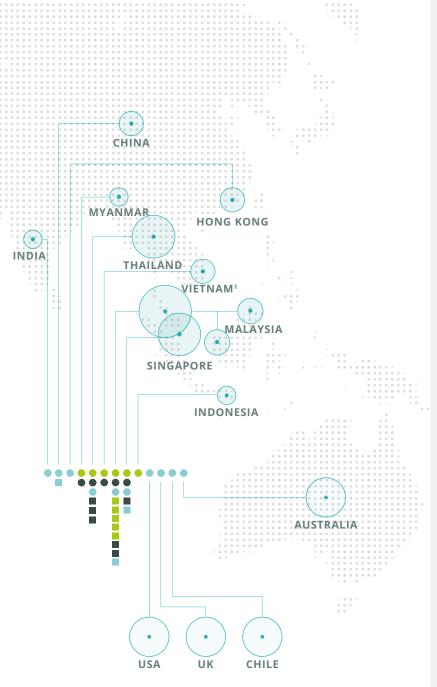
GLOBAL PRESENCE



Legend:



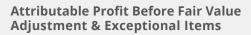
Note:

Following the acquisition of an additional 5.4% stake in Vinamilk on 12 December 2016, our stake has been increased to 16.35%

CONTRIBUTION BY SEGMENT













\$138m

-7% from FY2015



\$1,673m

+50% from FY2015

Notes:

\$1,105m

+4% from FY2015

- 1 Other ASEAN: Myanmar, Thailand, Vietnam and Indonesia
- 2 Outside ASEAN: China, Taiwan, India, Australia, Europe and USA

\$857m

+5% from FY2015