## STR3NGTH of our businesses

#### **FOOD & BEVERAGE**

#### BEER •

Cambodia

China

Indonesia

Laos

Malaysia

Mongolia

Myanmar

New Caledonia

New Zealand

Papua New Guinea

Singapore Solomon Islands

Sri Lanka

Thailand

Vietnam

#### **NON-BEER** •

Indonesia (Soft Drinks1) Malaysia (Soft Drinks & Dairies)

Singapore (Soft Drinks & Dairies) Thailand

Vietnam (Dairies<sup>2</sup>)

1 Licensing to third-party 2 9.7% stake in Vinamilk

#### PROPERTIES **A**

Australia

#### **PUBLISHING & PRINTING**

Australia

China Hong Kong

India

Malaysia

Singapore

Thailand

United Kingdom United States of America





### Revenue (%)



**Profit before Interest** and Taxation (%)



Attributable Profit before Fair Value Adjustment and Exceptional Items (%)



#### By Business Segment (%)



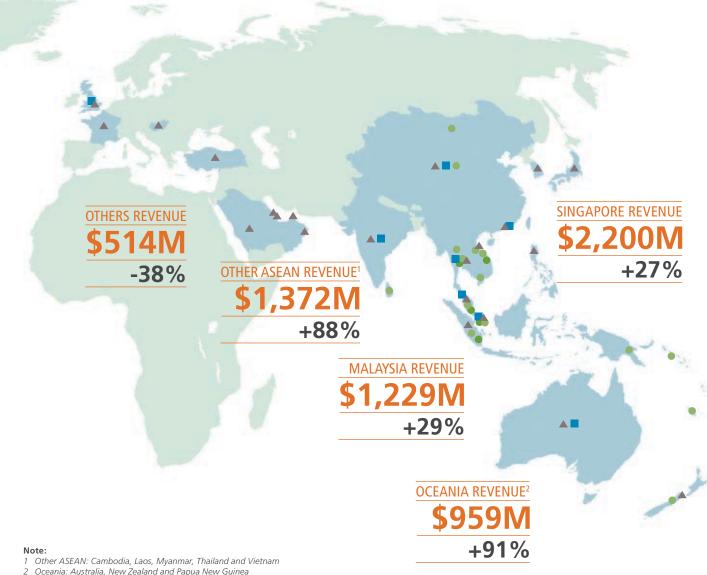






STR3NGTH 11

# Presence in over 30 countries Leadership positions in our key markets



- Oceania: Australia, New Zealand and Papua New Guinea
  Percentage (%) denotes growth from FY2007 to FY2011

	Non-Beer (\$'000)	Beer (\$'000)	Publishing & Printing (\$'000)	Development Property (\$'000)	Commercial Property (\$'000)	Others (\$'000)	Group (\$'000)
Profit before Interest and Taxation <sup>4</sup>							
FY2011	150,298	371,791	27,187	407,770	160,969	33,536	1,151,551
Growth from FY2001 (%)	288%	477%	35%	250%	39%	4%	214%
Profit before Interest and Taxation Contribution (%) <sup>4</sup>							
FY2011	13%	32%	3%	35%	14%	3%	-
In FY2001	11%	18%	6%	33%	33%	9%	-

<sup>4</sup> Excludes Discontinued Operations