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Financial Results (v13) Reference No. FRA-01112017-00005

COMPANY INFORMATION SECTION				
Announcement Type	New Announcement	Announcement		
Company Name	FRASER & NEAVE HOLDINGS BHD			
Stock Name	F&N			
Stock Code	3689			
Board	Main Market			
CONTACT DETAIL				
Contact Person	Designation	Contact No	Email Address	
FRASER & NEAVE HOLDINGS BHD		019-2829696	mayeen.wong@fn.com.my	
MAIN AUDIT LOGS				
General Information				
Financial Year End	30 Sep 2017			
Quarter	4 Qtr			
Quarterly report for the financial period ended	30 Sep 2017			
The figures	have not been audited			
Remarks				
Please attach the full Quarterly Report here	No File Name		Size	
	1 Q4FY2017 Financial Results.pdf		663.9KB	
DEFAULT CURRENCY OTHER CURREN	ICV			
DEL AGET GOTTLET				
Currency	Malaysian Ringgit (MYR)			
Part A2 : SUMMARY OF KEY FINANCIAL INFORM	MATION			
Summary of the Key Financial Information for the financial period ended	30 Sep 2017			
	INDIVIDU	PERIOD		
	CURRENT YEAR QUARTER	PRECEDING YEAR CORRESPONDING QUARTER	CURRENT YEAR TO DATE	PRECEDING YEAR CORRESPONDING PERIOD
	30 Sep 2017	30 Sep 2016	30 Sep 2017	30 Sep 2016
	[dd/mm/yyyy] \$\$'000	[dd/mm/yyyy] \$\$'000	[dd/mm/yyyy] \$\$'000	[dd/mm/yyyy] \$\$'000
1. Revenue	976,275	976,500	4,101,374	4,167,567

2. Profit/(loss) before Tax	19,390	51,707	353,713	442,937
3. Profit/(loss) for the period	19,635	49,588	323,347	385,370
4. Profit/(loss) attributable to ordinary equity holders of the parent	19,648	49,589	323,377	385,372
5. Basic earnings/(loss) per share (Subunit)	5.40	13.60	88.30	105.30
6. Proposed/Declared dividend per share (Subunit)	30.50	30.50	57.50	57.50

AS AT END OF CURRENT QUARTER AS AT PRECEDING FINANCIAL YEAR END

5.4300

7. Net assets per share attributable to ordinary equity holders of the parent (\$\$)

5.8200

#### Remarks

In a currency system, there is usually a main unit (base) and subunit that is a fraction amount of the main unit. Example for the subunit as follows:

Country	Base unit	Subunit
Malaysia	Ringgit	Sen
United States	Dollar	Cent
United Kingdom	Pound	Pence

Part A3: ADDITIONAL INFORMATION (This Information is for Exchange's Internal Use only)

	INDIVIDU	AL PERIOD	CUMULATIVE PERIOD			
	CURRENT YEAR PRECEDING YEAR QUARTER CORRESPONDING QUARTER		CURRENT YEAR TO DATE	PRECEDING YEAR CORRESPONDING PERIOD		
	30 Sep 2017	30 Sep 2016	30 Sep 2017	30 Sep 2016		
	[dd/mm/yyyy] \$\$'000	[dd/mm/yyyy] \$\$'000	[dd/mm/yyyy] \$\$'000	[dd/mm/yyyy] \$\$'000		
1. Gross interest income	3,707	3,885	14,776	15,791		
2. Gross interest expense	3,826	3,792	15,305	14,356		
Remarks						

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For immediate release

#### **QUARTERLY FINANCIAL REPORT**

#### Financial year ended 30 September 2017

The Directors are pleased to release the unaudited quarterly financial report for the quarter and financial year ended 30 September 2017.

The contents of the financial report comprise the following attached unaudited condensed consolidated financial statements, explanatory notes and additional disclosures and these must be read in conjunction with the Group's audited financial statements for the year ended 30 September 2016:

Schedule A: Unaudited Condensed Consolidated Income Statement

Schedule B: Unaudited Condensed Consolidated Statement of Comprehensive Income

Schedule C: Unaudited Condensed Consolidated Statement of Financial Position

Schedule D: Unaudited Condensed Consolidated Statement of Cash Flows

Schedule E: Unaudited Condensed Consolidated Statement of Changes in Equity

Schedule F: Selected Explanatory Notes

Schedule G: Additional Disclosures

The unaudited quarterly financial report has been prepared in accordance with the accounting standards on interim financial reporting issued by the Malaysian Accounting Standards Board and contains additional disclosures prescribed by the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. Unless specified otherwise, the same accounting policies and methods of computation applied to the Group's financial statements for the previous year had been followed throughout this quarterly financial report.

By Order of the Board

Mayeen Wong May Fun Secretary

Kuala Lumpur 7 November 2017

## **Schedule A: Unaudited Condensed Consolidated Income Statement**

For the quarter and year ended 30 September 2017

RM'000	Individual 30/09/2017	4 <sup>th</sup> quarter 30/09/2016	% chg	Cumulative 30/09/2017	4 <sup>th</sup> quarter 30/09/2016	% chg
Revenue Cost of sales	976,275 (685,158)	976,500 (637,641)	0.0%	4,101,374 (2,732,883)	4,167,567 (2,683,553)	-1.6%
Gross profit Other income Operating expenses	291,117 4,534 (276,346)	338,859 5,486 (295,225)	-14.1%	1,368,491 20,106 (1,043,531)	1,484,014 38,834 (1,089,474)	-7.8%
Operating profit Finance income Finance costs Share of results of a joint venture # Share of results of an associate ^	19,305 3,707 (3,826) (1,779) 1,983	49,120 3,885 (3,792) (444) 2,938	-60.7%	345,066 14,776 (15,305) (2,083) 11,259	433,374 15,791 (14,356) (1,614) 9,742	-20.4%
Profit before tax (PBT) Tax credit/(expense) (Schedule G, Note 5)	19,390 245	51,707 (2,119)	-62.5%	353,713 (30,366)	442,937 (57,567)	-20.1%
Profit after tax (PAT)	19,635	49,588	-60.4%	323,347	385,370	-16.1%
Attributable to: Owners of the Company Non-controlling interests	19,648 (13)	49,589 (1)		323,377 (30)	385,372 (2)	
Profit after tax	19,635	49,588		323,347	385,370	
Basic earnings per share (sen) attributable to owners of the Company	5.4	13.6		88.3	105.3	
Diluted earnings per share (sen) attributable to owners of the Company	5.3	13.5		88.0	104.8	

<sup>#</sup> The share of results of a joint venture for the quarter refers to Vacaron Company Sdn Bhd and is derived from its unaudited management accounts for the quarter and year ended 30 September 2017.

<sup>^</sup> The share of results of an associate for the quarter refers to Cocoaland Holdings Berhad and is derived from its unaudited quarterly announcement for the quarter ended 30 June 2017 dated 28 August 2017. The cumulative results are the sum total of its quarterly results recognised by the Group for the four quarters ended 30 June 2017.

This Statement should be read in conjunction with the selected explanatory notes on Schedule F & G of this Report and the Group's audited financial statements for the year ended 30 September 2016.

## Schedule B: Unaudited Condensed Consolidated Statement of Comprehensive Income For the quarter and year ended 30 September 2017

RM'000	Individual 30/09/2017	4 <sup>th</sup> quarter 30/09/2016	Cumulative 4 <sup>th</sup> quarter % chg 30/09/2017 30/09/2016 % 6			
RM 000	30/09/2017	30/09/2016	% Crig	30/09/2017	30/09/2016	% chg
Profit after tax	19,635	49,588	-60.4%	323,347	385,370	-16.1%
Other comprehensive income, net of tax:						
Item that is not to be reclassified subsequently to profit or loss						
Remeasurement of defined benefit plans Items that are or may be reclassified subsequently to profit or loss:	596	(1,514)		596	(1,514)	
Exchange differences on translation of foreign operations  Exchange differences on	533	24,279		30,176	(8,912)	
settlement of a net investment	-	-		-	(33,117)	
	1,129	22,765		30,772	(43,543)	
Total comprehensive income	20,764	72,353	-71.3%	354,119	341,827	3.6%
Total comprehensive income attributable to:						
Owners of the Company	20,777	72,354		354,149	341,829	
Non-controlling interests	(13)	(1)		(30)	(2)	
	20,764	72,353	-71.3%	354,119	341,827	3.6%

## Schedule C: Unaudited Condensed Consolidated Statement of Financial Position As at 30 September 2017

RM'000	30/09/2017	30/09/2016
Non-current assets		
Property, plant and equipment	1,193,851	1,112,752
Investment properties	49,315	49,286
Properties held for development	56,047	55,317
Investment in a joint venture (Schedule F, Note 8)	89,822	84,303
Investment in an associate (Schedule F, Note 9)	83,768	78,730
Intangible assets	122,218	125,111
Deferred tax assets	25,726	32,034
Occurrent accepta	1,620,747	1,537,533
Current assets Inventories	540 716	E17 220
Trade and other receivables	540,716 620,185	517,329 542,949
Current tax asset	25,280	14,248
Derivative financial assets	137	260
Cash and short term deposits	424,433	593,554
caon and onest term appeare	1,610,751	1,668,340
Total assets	3,231,498	3,205,873
Equity Share capital and reserves Non-controlling interests	2,132,558 172	1,988,960 202
Total equity	2,132,730	1,989,162
Non-current liabilities		
Loans and borrowings	181,639	374,712
Employee benefits	38,070	41,937
Deferred tax liabilities	29,944	32,638
	249,653	449,287
Current liabilities		
Trade and other payables	636,090	730,894
Loans and borrowings	197,458	29,885
Current tax liabilities	14,020	6,555
Derivative financial liabilities	1,547	90
	849,115	767,424
Total liabilities	1,098,768	1,216,711
Total equity and liabilities	3,231,498	3,205,873
Net assets per share (RM)		
attributable to owners of the Company	5.82	5.43

## Schedule D: Unaudited Condensed Consolidated Statement of Cash Flows

For the year ended 30 September 2017

Add non-cash items:   Depreciation and amortisation   91,725   96,875     Impairment of property, plant and equipment   2,999   1,900     Impairment loss on receivables   816   755     Inventories written off   6,266   10,525     Inventories written off   6,266   10,525     Bad debts recovered   (2,4)   (5,50     Share-based payment transactions expense   9,216   9,577     Property, plant and equipment written off   1,444   1,190     Intangible assets on disposal of property, plant and equipment   6,78   160     Net tair value loss on derivatives   1,580   5,535     Finance income   1,580   1,580   1,580     Finance income   1,476   1,579     Share of results of a joint venture   2,083   1,611     Share of results of an associate   1,180   (1,289   1,974     Others   1,280   1,997   488,400    Cash flows from investing activities   2,1997   488,400    Cash flows from investing activities   9,879   9,290    Dividend received   9,879   9,290    Dividend received   9,879   9,290    Dividend received   9,879   9,290    Loan to a joint venture   1,252   547    Purchase of intangible assets   1,260   (149,675    Purchase of intangible assets   1,260   (149,675    Ret cash used in investing activities   1,260   (149,675    Ret cash used in i	RM'000	30/09/2017	30/09/2016
Add non-cash items: - Depreciation and amortisation - Impairment of property, plant and equipment - Impairment loss on receivables - Inventories written off - Inventories written off - Inventories written off - Inventories written off - Share-based payment transactions expense - Share-based payment transactions expense - Share-based payment transactions expense - Share-based payment written off - Intangible assets on deposed on the property, plant and equipment - Intangible assets on deposed on the property of the proper	Cash flows from operating activities		
Depreciation and amortisation   91,725   96.875	Profit before tax	353,713	442,937
Impairment of property, plant and equipment			
Impairment loss on receivables	·		96,875
- Inventories written down			1,901
Inventories written off	·		758
Bad debts recovered   (24)   (55)			6,683
- Share-based payment transactions expense         9,216         9,576           - Property, plant and equipment written off         1,444         1,190           - Intangible assets written off         -         17           - Reversal of provisions for litigation claims         (5,749)         (100           - Net loss on disposal of property, plant and equipment         678         16°           - Net loss on disposal of property, plant and equipment         15,805         5,53°           - Finance costs         15,305         14,356           - Finance income         (14,776)         (15,79°           - Share of results of a joint venture         2,083         1,614           - Share of results of an associate         (11,259)         (17,886)           - Changes in working capital **         (199,163)         (15,694)           - Tax paid         (199,163)         (15,694)           - Tax paid         (199,163)         (15,694)           - Reversal of property plant and equipment         (2000)         (29,197)           - Cash flows from investing activities         29,879         9,296           Dividend received         9,879         9,296           Dividend received         6,221         13,920           Loan to a joint venture         (		·	10,525
- Property, plant and equipment written off         1,444         1,196           - Intangible assets written off         17           - Reversal of provisions for litigation claims         (5,749)           - Change in fair value of investment properties         (29)         (106           - Net loss on disposal of property, plant and equipment         678         16           - Net fair value loss on derivatives         1,580         5,53*           - Finance costs         15,305         14,356           - Finance income         (14,776)         (15,79*           - Share of results of a joint venture         2,083         1,616           - Share of results of an associate         (11,259)         (9,742           - Others         (7,886)         (2,918           Changes in working capital <sup>g</sup> (199,163         (15,69)           Tax paid         (30,311)         (59,41*           Net cash from operating activities         219,979         488,406           Cash flows from investing activities         9,879         9,298           Interest received         9,879         9,298           Dividend received         6,221         13,924           Loan to a joint venture         (2,000)         1,252           Purchase of intang			(53)
Intangible assets writter off   Reversal of provisions for litigation claims   (5,749)   (100)			9,576
- Reversal of provisions for litigation claims         (5,749)         (100)           - Change in fair value of investment properties         (29)         (100)           - Net loss on disposal of property, plant and equipment         678         16°           - Net fair value loss on derivatives         1,580         5,53°           - Finance costs         15,305         14,356           - Finance income         (14,776)         (15,79°           - Share of results of a joint venture         2,083         1,614           - Share of results of an associate         (11,259)         (9,744           - Others         (7,886)         (2,919)           Changes in working capital #         (199,163)         (15,69)           Tax paid         (30,311)         (59,41°           Net cash from operating activities         219,979         488,400           Cash flows from investing activities           Interest received         9,879         9,296           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         (2,000)           Proceeds from disposal of property, plant and equipment         1,252         54°           Purchase of intangible assets         (291)         (16°		1,444	·
- Change in fair value of investment properties         (29)         (106)           - Net loss on disposal of property, plant and equipment         678         16'           - Net fair value loss on derivatives         1,580         5,53'           - Finance costs         15,305         14,356'           - Finance income         (14,776)         (15,79'           - Share of results of a joint venture         2,083         1,614'           - Share of results of an associate         (11,259)         (9,744'           - Others         (7,886)         (2,915')           Changes in working capital #         (199,163)         (15,694')           Tax paid         (30,311)         (59,41')           Net cash from operating activities         219,979         488,406'           Cash flows from investing activities           Interest received         9,879         9,296'           Dividend received         6,221         13,920'           Loan to a joint venture         (2,000)         2,000'           Proceeds from disposal of property, plant and equipment         1,252         54'           Purchase of intangible assets         (29)         (160'           Net cash used in investing activities         (210,076)         (229,088'		- ( 10)	17
- Net loss on disposal of property, plant and equipment         678         167           - Net fair value loss on derivatives         15,805         5,53           - Finance costs         15,305         14,356           - Finance income         (14,776)         (15,79°           - Share of results of a joint venture         2,083         1,614           - Share of results of an associate         (11,259)         (9,742           - Others         (7,886)         (2,911           Changes in working capital #         (199,163)         (15,694           Tax paid         (30,311)         (59,417           Net cash from operating activities         219,979         488,406           Cash flows from investing activities         9,879         9,296           Dividend received         9,879         9,296           Loan to a joint venture         (2,000)         (2,000)           Proceeds from disposal of property, plant and equipment         1,252         54*           Purchase of property, plant and equipment         (155,356)         (149,675           Purchase of intangible assets         (291)         (166           Net cash used in investing activities         (210,761)         (229,088           Interest paid         (15,798)         (13,61		, ,	- (400)
- Net fair value loss on derivatives			(108)
- Finance income         15,305         14,356           - Finance income         (14,776)         (15,79°           - Share of results of a joint venture         2,083         1,614           - Share of results of an associate         (11,259)         (9,745           - Others         (7,886)         (2,915           Changes in working capital #         (199,163)         (15,694           Tax paid         (30,311)         (59,417           Net cash from operating activities         219,979         488,406           Cash flows from investing activities         9,879         9,298           Dividend received         9,879         9,298           Loan to a joint venture         (2,000)         13,920           Loan to a joint venture         (2,000)         149,675           Purchase of property, plant and equipment         (155,356)         (149,675           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (291)         (160           Cash flows from financing activities         (210,761)         (229,088           Interest paid         (15,798)         (13,610           (Repayment)/proceeds of borrowings         (25,500)         104,597           P			
- Finance income         (14,776)         (15,79)           - Share of results of a joint venture         2,083         1,614           - Share of results of an associate         (11,259)         (9,744           - Others         (7,886)         (2,915           Changes in working capital #         (199,163)         (15,694           Tax paid         (30,311)         (59,417           Net cash from operating activities         219,979         488,406           Cash flows from investing activities           Interest received         9,879         9,296           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         1,252           Proceeds from disposal of property, plant and equipment         1,252         54           Purchase of property, plant and equipment         (155,356)         (149,675           Net cash used in investing activities         (291)         (166           Ret cash used in investing activities         (210,761)         (229,088           Interest paid         (210,761)         (229,088           (Repayment)/proceeds of borrowings         (25,500)         104,593           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         12,077		·	·
- Share of results of a joint venture         2,083         1,614           - Share of results of an associate         (11,259)         (9,744)           - Others         (7,886)         (2,915)           Changes in working capital #         (199,163)         (15,694)           Tax paid         (30,311)         (59,417)           Net cash from operating activities         219,979         488,406           Cash flows from investing activities           Interest received         9,879         9,296           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         (2,000)           Proceeds from disposal of property, plant and equipment         1,252         54*           Purchase of property, plant and equipment         (155,356)         (149,675)           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (140,295)         (126,075)           Cash flows from financing activities           Dividend paid         (15,798)         (13,610)           (Repayment)/proceeds of borrowings         (25,500)         (140,295)           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,072)		·	
- Share of results of an associate - Others - Others - Others - Others - Changes in working capital # - Changes in working capital # - Tax paid			
Others         (7,886)         (2,915)           Changes in working capital #         (199,163)         (15,694)           Tax paid         (30,311)         (59,417)           Net cash from operating activities         219,979         488,406           Cash flows from investing activities         9,879         9,296           Interest received         9,879         9,296           Loan to a joint venture         (2,000)         6,221         13,920           Loan to a joint venture         (2,000)         7,920         54           Purchase of property, plant and equipment         1,252         54           Purchase of intangible assets         (291)         (165           Net cash used in investing activities         (140,295)         (126,075)           Cash flows from financing activities         (210,761)         (229,086)           Interest paid         (15,798)         (13,610)           (Repayment)/proceeds of borrowings         (25,500)         104,597           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,077           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net cash used in financing activities         (261,065)         (148,266)		·	·
Changes in working capital # Tax paid         (199,163) (30,311)         (15,694 (30,311))         (15,694 (30,311))         (15,694 (30,311))         (59,41 (59,41))           Net cash from operating activities         219,979         488,406           Cash flows from investing activities           Interest received         9,879         9,298           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         (2,000)           Proceeds from disposal of property, plant and equipment         1,252         54*           Purchase of property, plant and equipment         (155,356)         (149,678)           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (140,295)         (126,078)           Cash flows from financing activities           Dividend paid         (210,761)         (229,088)           Interest paid         (15,798)         (13,614)           (Repayment)/proceeds of borrowings         (25,500)         104,599           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,072)           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net (decrease)/increase in cash and cash equ			
Tax paid         (30,311)         (59,417)           Net cash from operating activities         219,979         488,406           Cash flows from investing activities           Interest received         9,879         9,298           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         (2,000)           Proceeds from disposal of property, plant and equipment         1,252         54*           Purchase of property, plant and equipment         (155,356)         (149,678)           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (140,295)         (126,078)           Cash flows from financing activities           Dividend paid         (210,761)         (229,088)           Interest paid         (15,798)         (13,610)           (Repayment)/proceeds of borrowings         (25,500)         104,599           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,072)           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net (act cash used in financing activities         (261,065)         (148,267)           Net (decrease)/increase in cash and cash equivalents			
Net cash from operating activities         219,979         488,400           Cash flows from investing activities         9,879         9,298           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         7,252           Purchase of property, plant and equipment         1,252         54           Purchase of property, plant and equipment         (155,356)         (149,675)           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (291)         (126,075)           Cash flows from financing activities         (210,761)         (229,086)           Interest paid         (15,798)         (13,610)           (Repayment)/proceeds of borrowings         (25,500)         104,597           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,076)           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net (decrease)/increase in cash and cash equivalents         (181,381)         214,066           Cash and cash equivalents at 1 October         593,554         409,143		, ,	
Cash flows from investing activities           Interest received         9,879         9,298           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         1,252         54           Purchase of property, plant and equipment         (155,356)         (149,675)           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (291)         (160           Cash flows from financing activities         (210,761)         (229,080)           Interest paid         (15,798)         (13,610)           (Repayment)/proceeds of borrowings         (25,500)         104,597           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,077           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net (decrease)/increase in cash and cash equivalents         (181,381)         214,066           Effects of foreign exchange rate changes         12,260         (29,655)           Cash and cash equivalents at 1 October         593,554         409,145	·	, ,	
Interest received         9,879         9,298           Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         700           Proceeds from disposal of property, plant and equipment         1,252         54           Purchase of property, plant and equipment         (155,356)         (149,675)           Purchase of intangible assets         (291)         (160           Net cash used in investing activities         (140,295)         (126,075)           Cash flows from financing activities         (210,761)         (229,086)           Interest paid         (15,798)         (13,610)           (Repayment)/proceeds of borrowings         (25,500)         104,597           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,072           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net cash used in financing activities         (261,065)         (148,267)           Net (decrease)/increase in cash and cash equivalents         (181,381)         214,066           Effects of foreign exchange rate changes         12,260         (29,656)           Cash and cash equivalents at 1 October         593,554         409,145	· -	210,010	400,400
Dividend received         6,221         13,920           Loan to a joint venture         (2,000)         70           Proceeds from disposal of property, plant and equipment         1,252         547           Purchase of property, plant and equipment         (155,356)         (149,675           Purchase of intangible assets         (291)         (165           Net cash used in investing activities         (140,295)         (126,075           Cash flows from financing activities         (210,761)         (229,085           Interest paid         (15,798)         (13,610           (Repayment)/proceeds of borrowings         (25,500)         104,597           Purchase of shares by Share Grant Plan ("SGP") Trust         (9,006)         (12,072           Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")         -         1,912           Net cash used in financing activities         (261,065)         (148,267           Net (decrease)/increase in cash and cash equivalents         (181,381)         214,066           Effects of foreign exchange rate changes         12,260         (29,658           Cash and cash equivalents at 1 October         593,554         409,145	<del>-</del>	0.070	0.200
Loan to a joint venture Proceeds from disposal of property, plant and equipment Purchase of property, plant and equipment Purchase of intangible assets (291) (163  Net cash used in investing activities (140,295) (126,075  Cash flows from financing activities  Dividend paid Interest paid (Repayment)/proceeds of borrowings Purchase of shares by Share Grant Plan ("SGP") Trust Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")  Net cash used in financing activities  Net (decrease)/increase in cash and cash equivalents  Effects of foreign exchange rate changes Cash and cash equivalents at 1 October		·	·
Proceeds from disposal of property, plant and equipment Purchase of property, plant and equipment Purchase of intangible assets (291)  Net cash used in investing activities  Cash flows from financing activities  Dividend paid Interest paid (Repayment)/proceeds of borrowings Purchase of shares by Share Grant Plan ("SGP") Trust Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")  Net cash used in financing activities  Net (decrease)/increase in cash and cash equivalents  Effects of foreign exchange rate changes Cash and cash equivalents at 1 October		·	13,920
Purchase of property, plant and equipment Purchase of intangible assets (291) (163  Net cash used in investing activities  Cash flows from financing activities  Dividend paid Interest paid (Repayment)/proceeds of borrowings Purchase of shares by Share Grant Plan ("SGP") Trust Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")  Net cash used in financing activities  Net (decrease)/increase in cash and cash equivalents  Effects of foreign exchange rate changes  Cash and cash equivalents at 1 October  (149,675 (149,675 (140,295) (126,075 (126,075 (127,076) (129,086 (137,067) (138,106) (148,267 (			- 5/1
Purchase of intangible assets (291) (163  Net cash used in investing activities (140,295) (126,075)  Cash flows from financing activities  Dividend paid (210,761) (229,086 (15,798) (13,610 (15,798) (15,798) (13,610 (15,798) (13,610 (15,798) (15,798) (13,610 (15,798) (15,798) (13,610 (15,798)		·	
Net cash used in investing activities(140,295)(126,075)Cash flows from financing activities(210,761)(229,086)Dividend paid(15,798)(13,610)Interest paid(15,798)(13,610)(Repayment)/proceeds of borrowings(25,500)104,597)Purchase of shares by Share Grant Plan ("SGP") Trust(9,006)(12,072)Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")-1,912Net cash used in financing activities(261,065)(148,267)Net (decrease)/increase in cash and cash equivalents(181,381)214,066Effects of foreign exchange rate changes12,260(29,656)Cash and cash equivalents at 1 October593,554409,143		, ,	, ,
Cash flows from financing activities  Dividend paid (210,761) (229,088 Interest paid (15,798) (13,610 (Repayment)/proceeds of borrowings (25,500) 104,597 Purchase of shares by Share Grant Plan ("SGP") Trust (9,006) (12,072 Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS") - 1,912 Net cash used in financing activities (261,065) (148,267 Net (decrease)/increase in cash and cash equivalents (181,381) 214,066 Effects of foreign exchange rate changes 12,260 (29,658 Cash and cash equivalents at 1 October 593,554 409,143		,	
Dividend paid (210,761) (229,086 Interest paid (15,798) (13,610 (Repayment)/proceeds of borrowings (25,500) 104,597 Purchase of shares by Share Grant Plan ("SGP") Trust (9,006) (12,072 Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS") - 1,912 Net cash used in financing activities (261,065) (148,267 Net (decrease)/increase in cash and cash equivalents (181,381) 214,066 Effects of foreign exchange rate changes 12,260 (29,658 Cash and cash equivalents at 1 October 593,554 409,143		(140,295)	(126,079)
Interest paid (Repayment)/proceeds of borrowings Purchase of shares by Share Grant Plan ("SGP") Trust Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")  Net cash used in financing activities  (261,065) (148,267)  Net (decrease)/increase in cash and cash equivalents (181,381) Effects of foreign exchange rate changes Cash and cash equivalents at 1 October  (15,798) (13,610) (14,597) (12,072) (12,072) (148,267) (148,267) (181,381)		/- / · · ·	()
(Repayment)/proceeds of borrowings Purchase of shares by Share Grant Plan ("SGP") Trust Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")(9,006) - 1,912(12,072) 			
Purchase of shares by Share Grant Plan ("SGP") Trust Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS")  Net cash used in financing activities  (261,065)  (148,267)  Net (decrease)/increase in cash and cash equivalents  (181,381)  214,066  Cash and cash equivalents at 1 October  593,554  409,143	·		, ,
Proceeds from the exercise of the Executives' Share Options Scheme ("ESOS") - 1,912  Net cash used in financing activities (261,065) (148,267)  Net (decrease)/increase in cash and cash equivalents (181,381) 214,066  Effects of foreign exchange rate changes 12,260 (29,658)  Cash and cash equivalents at 1 October 593,554 409,143		, , ,	·
Net cash used in financing activities(261,065)(148,267)Net (decrease)/increase in cash and cash equivalents(181,381)214,066Effects of foreign exchange rate changes12,260(29,658)Cash and cash equivalents at 1 October593,554409,143		(9,006)	
Net (decrease)/increase in cash and cash equivalents(181,381)214,066Effects of foreign exchange rate changes12,260(29,655Cash and cash equivalents at 1 October593,554409,143	·	<del>-</del>	
Effects of foreign exchange rate changes12,260(29,655)Cash and cash equivalents at 1 October593,554409,143		-	(148,261)
Cash and cash equivalents at 1 October 593,554 409,143		, ,	214,066
	Effects of foreign exchange rate changes	12,260	(29,655)
Cash and cash equivalents at 30 September 424,433 593,554	Cash and cash equivalents at 1 October	593,554	409,143
	Cash and cash equivalents at 30 September	424,433	593,554

<sup>#</sup> Included the interest amounting to RM5,602,000 (2016: RM5,721,000) accrued on loan to a joint venture.

## Schedule D: Unaudited Condensed Consolidated Statement of Cash Flows (cont'd)

For the year ended 30 September 2017

RM'000	30/09/2017	30/09/2016
Cash and cash equivalents comprise:		
Cash and bank balances	244,435	286,808
Short term deposits with licensed banks with a maturity period of		
3 months or less	179,998	306,746
Cash and short term deposits	424,433	593,554

## Schedule E: Unaudited Condensed Consolidated Interim Statement of Changes in Equity

For the year ended 30 September 2017

	<> Attributable to owners of the Company>							> Distributable				
RM'000	Share capital	Share premium	Treasury shares	Shares held by SGP Trust (Note b)	Loss on purchase of shares for SGP (Note c)	Foreign exchange reserve	Share- based payment reserve	Legal reserve	Retained earnings	Total	Non- controlling interests	Total equity
At 1 October 2016	366,779	449,991	(1,716)	(12,060)	(797)	55,734	15,416	9,934	1,105,679	1,988,960	202	1,989,162
Total comprehensive income	-	-	-	-	-	30,176	-	-	323,973	354,149	(30)	354,119
Transactions with owners: Issuance of shares upon vesting of SGP	-	-	-	8,987	(1,295)	-	(7,692)	-	-		-	
Purchase of shares by SGP Trust Employee share-based payment	-	-	-	(9,006)	-	-	- 0.040	-	-	(9,006)	-	(9,006)
expense Dividends paid Transition to no-par value regime	-	-	-	-	-	-	9,216 -	-	(210,761)	9,216 (210,761)	-	9,216 (210,761)
on 31 January 2017 (Note a)	449,991	(449,991)	-	-	-	-	-	-	-	-	-	-
Total transactions with owners	449,991	(449,991)	-	(19)	(1,295)	-	1,524	-	(210,761)	(210,551)	-	(210,551)
At 30 September 2017	816,770	-	(1,716)	(12,079)	(2,092)	85,910	16,940	9,934	1,218,891	2,132,558	172	2,132,730
At 1 October 2015	366,647	447,904	(1,716)	(7,733)	(190)	97,763	13,285	9,934	950,909	1,876,803	204	1,877,007
Total comprehensive income	-	-	-	-	-	(42,029)	-	-	383,858	341,829	(2)	341,827
Transactions with owners: Issuance of shares upon exercise												
of ESOS and SGP	132	2,087	-	7,745	(607)	-	(7,445)	-	-	1,912	-	1,912
Purchase of shares by SGP Trust Employee share-based payment	-	-	-	(12,072)	-	-	-	-	-	(12,072)	-	(12,072)
expense Dividends paid	-	-	<u>-</u>	<u>-</u>	<u>-</u>	-	9,576 -	-	- (229,088)	9,576 (229,088)	-	9,576 (229,088)
Total transactions with owners	132	2,087	-	(4,327)	(607)	-	2,131	-	(229,088)	(229,672)	-	(229,672)
At 30 September 2016	366,779	449,991	(1,716)	(12,060)	(797)	55,734	15,416	9,934	1,105,679	1,988,960	202	1,989,162

Note a: In accordance with section 74 of the Companies Act, 2016, the Company's shares no longer have a par or nominal value with effect from 31 January 2017. There is no impact on the number of shares in issue or the relative entitlement of any of the members as a result of this transition. In accordance with the transitional provisions set out in section 618 of the Companies Act, 2016, any amount standing to the credit of the share premium account becomes part of the Company's share capital. Companies have twenty-four months upon the commencement of Companies Act, 2016 to utilise the credit. During the financial year, the Company has utilised none of the credit of the share premium account which have now become part of the share capital.

Note b: The "Shares held by SGP Trust" relates to shares purchased by the Company for the SGP.

Note c: Upon vesting of share awards, there will be a difference between total purchase price paid by SGP Trust to acquire the shares from the open market and the fair value of the share awards granted to employees of subsidiaries. This difference will be consolidated into Group's consolidated financial statements as a deduction from equity and classified as "loss on purchase of shares for SGP" reserve.

### Schedule F: Selected Explanatory Notes Pursuant to MFRS 134

#### 1. <u>Corporate information</u>

Fraser & Neave Holdings Bhd ("F&NHB" or "the Company") is a public limited liability company incorporated and domiciled in Malaysia, and is listed on the Main Market of Bursa Malaysia Securities Berhad.

The condensed consolidated interim financial statements of the Group ("interim financial statements") as at and for the year ended 30 September 2017 comprise the Company and its subsidiaries (together referred to as the Group) and the Group's interest in an associate and a joint venture.

These interim financial statements were approved by the Board of Directors on 7 November 2017.

#### 2. Basis of preparation

These interim financial statements are unaudited and have been prepared in accordance with applicable disclosure provisions of the Listing Requirements of Bursa Malaysia Securities Berhad, MFRS 134 *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board and with IAS 34 *Interim Financial Reporting* issued by the International Accounting Standards Board. These interim financial statements do not include all of the information required for annual financial statements, and should be read in conjunction with the consolidated financial statements of the Group as at and for the year ended 30 September 2016.

The audited consolidated financial statements of the Group for the year ended 30 September 2016 are available upon request from the Company's registered office at Level 3A, F&N Point, No. 3, Jalan Metro Pudu 1, Fraser Business Park, Off Jalan Yew, 55100 Kuala Lumpur, Malaysia.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 30 September 2016. These explanatory notes provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 30 September 2016.

The accounting policies and presentation applied by the Group in these interim financial statements are the same as those applied by the Group in its consolidated annual financial statements as at and for the year ended 30 September 2016.

#### 3. Standards issued but not yet effective

The standards and interpretations that are issued but not yet effective up to the date of issuance of the Group's and the Company's financial statements are disclosed below. The Group and the Company intend to adopt these standards, if applicable, when they become effective.

MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2017

- Amendments to MFRS 107 Disclosure Initiative
- Amendments to MFRS 112 Recognition of Deferred Tax Assets for Unrealised Losses
- Annual Improvements to MFRSs 2014-2016 Cycle

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### Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

#### 3. Standards issued but not yet effective (cont'd)

MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2018

- MFRS 9 Financial Instruments
- MFRS 15 Revenue from Contracts with Customers
- Clarifications to MFRS 15 Revenue from Contracts with Customers
- IC Interpretation 22 Foreign Currency Transactions and Advance Consideration
- Amendments to MFRS 2 Classification and Measurement of Share-based Payment Transactions
- Amendments to MFRS 4 Insurance Contracts: Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts \*
- Amendments to MFRS 140 Transfer of Investment Property
- Annual Improvements to MFRSs 2014-2016 Cycle

## MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2019

- MFRS 16 Leases
- IC Interpretation 23 Uncertainty over Income Tax Treatments

## MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2021

MFRS 17 Insurance Contracts \*

#### MFRSs, interpretations and amendments effective for a date yet to be confirmed

• Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Directors expect that the adoption of the above standards and interpretations will have no material impact on the financial statements in the period of initial application except as discussed below:

#### MFRS 9 Financial Instruments

MFRS 9 replaces the guidance in MFRS 139, *Financial Instruments: Recognition and Measurement* on the classification and measurement of financial assets and financial liabilities, and on hedge accounting.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 9.

#### MFRS 15 Revenue from Contracts with Customers

MFRS 15 replaces the guidance in MFRS 111 Construction Contracts, MFRS 118 Revenue, IC Interpretation 13 Customer Loyalty Programmes, IC Interpretation 15 Agreements for Construction of Real Estate, IC Interpretation 18 Transfers of Assets from Customers and IC Interpretation 131 Revenue – Barter Transactions Involving Advertising Services.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 15.

<sup>\*</sup> not applicable

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### Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

#### 3. Standards issued but not yet effective (cont'd)

#### MFRS 16 Leases

MFRS 16 replaces the guidance in MFRS 117 Leases, IC Interpretation 4 Determining whether an Arrangement contains a Lease, IC Interpretation 115 Operating Leases – Incentives and IC Interpretation 127 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The Group is currently assessing the financial impact that may arise from the adoption of MFRS 16.

#### 4. Auditors' report

The auditors' report of the preceding annual financial statements of the Company and of the Group was not subject to any qualification.

#### 5. Comment on seasonality or cyclicality of operation

The Group's performance is normally not affected by seasonal or cyclical events on a year to year basis. However, on a quarter to quarter basis, the demand for certain products such as soft drinks and evaporated milk may be skewed towards major festivities and weather pattern.

#### 6. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the year ended 30 September 2017.

#### 7. Significant estimates and changes in estimates

There were no significant estimates or changes in estimates that have had any material effect on the results of the current quarter.

#### 8. Investment in a joint venture

RM'000	30/09/2017	30/09/2016
Unquoted shares, at cost	500	500
Share of post-acquisition reserves	(8,841)	(6,758)
	(8,341)	(6,258)
Shareholder's loan	126,820	124,820
Interest on shareholder's loan	26,635_	21,033
	145,114	139,595
Less: Unrealised profit	(55,292)	(55,292)
	89,822	84,303

The summarised financial information of the joint venture is as follows:

RM'000			30/09/2017	30/09/2016
Total assets Total liabilities			290,581 (307,282)	280,647 (293,181)
RM'000	Individual 4 <sup>th</sup> 30/09/2017	quarter 30/09/2016	Cumulative 30/09/2017	e 4 <sup>th</sup> quarter 30/09/2016
Revenue Loss	- (3,558)	- (886)	- (4,166)	(3,227)

#### 9. <u>Investment in an associate</u>

RM'000			30/09/2017	30/09/2016
Quoted shares at cost Share of post-acquisition reservities Dividend received	68,727 47,585 (32,544) 83,768	68,727 36,326 (26,323) 78,730		
Fair value of investment in an published price quotation	associate for whi	ch there is	174,192	120,690
The summarised financial info	rmation of the ass	sociate is as follo	ws:	
RM'000			30/09/2017	30/09/2016
Total assets Total liabilities			277,154 (35,853)	272,646 (49,873)
RM'000	Individual 30/09/2017	4 <sup>th</sup> quarter 30/09/2016	Cumulative 30/09/2017	4 <sup>th</sup> quarter 30/09/2016
Revenue Profit	63,412 7,293	67,360 10,805	269,893 41,408	262,126 35,833

## 10. <u>Issuance or repayments of debt/equity securities</u>

There has been no issuance, cancellation, repurchases, resale and repayments of debt and equity securities in the current quarter.

#### 11. Dividends paid

The following dividends were declared and paid by the Company:

	Date of payment	Sen per share	Total amount RM'000
Year ended 30 September 2017			
Final 2016 ordinary dividends Interim 2017 ordinary dividends	6 February 2017 15 June 2017	30.5 27.0 _	111,795 98,966 210,761
Year ended 30 September 2016			
Final 2015 ordinary dividends Interim 2016 ordinary dividends	4 February 2016 15 June 2016	35.5 27.0	130,122 98,966 229,088

#### 12. <u>Segmental information</u>

#### Segment results

For management purposes, the Group's operating businesses are organised according to products and services, namely Food and Beverages Malaysia ("F&B Malaysia"), Food and Beverages Thailand ("F&B Thailand"), Property and Others segments. Segment performance is evaluated based on operating profit. Inter-segment transactions and pricing arrangements, where applicable, are determined on a commercial basis. The results by segments for the quarter, preceding and previous quarter are as follows.

	Revenue				
	F&B	F&B			
RM'000	Malaysia	Thailand	Property	Others	Total
4 <sup>th</sup> quarter - 30/09/2017					
Total revenue	535,372	443,278	1,342	22,626	1,002,618
Inter-segment	-	(2,558)	(1,151)	(22,634)	(26,343)
External	535,372	440,720	191	(8)	976,275
Zatorria		,		(-)	0.0,=.0
4th quarter - 30/09/2016					
Total revenue	566,660	412,628	2,350	33,740	1,015,378
Inter-segment	(14)	(3,074)	(2,167)	(33,623)	(38,878)
External	566,646	409,554	183	117	976,500
3rd quarter - 30/06/2017					
Total revenue	592,454	451,227	1,234	29,862	1,074,777
Inter-segment	(3)	(2,677)	(1,056)	(29,764)	(33,500)
External	592,451	448,550	178	98	1,041,277
Cumulative 4th quarter -					
<u>30/09/2017</u>					
Total revenue	2,318,846	1,793,005	4,864	113,713	4,230,428
Inter-segment	(5)	(11,531)	(4,131)	(113,387)	(129,054)
External	2,318,841	1,781,474	733	326	4,101,374
					_
Cumulative 4 <sup>th</sup> quarter -					
<u>30/09/2016</u>					
Total revenue	2,530,827	1,650,043	5,465	116,618	4,302,953
Inter-segment	(3,674)	(10,810)	(4,753)	(116,149)	(135,386)
External	2,527,153	1,639,233	712	469	4,167,567

Operating profit/(loss)

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## Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

## 12. <u>Segmental information (cont'd)</u>

## Segment results (cont'd)

RM'000

4<sup>th</sup> quarter - 30/09/2017
Operating (loss)/profit
Finance income
Finance costs
Share of results of a joint venture
Share of results of an associate
Profit before tax

### One-off items:

- Restructuring costs
- Others

Operating profit/(loss) excluding one-off items

Profit before tax excluding one-off items

Operating profit/(loss)							_
Ī	F&B	F&B	<u>.</u>		Adjustments		Profit
	Malaysia	Thailand	Property	Others	and eliminations	Total	before tax
	(11,468)	31,641	(203)	299	(964)	19,305	19,305 3,707 (3,826) (1,779) 1,983 19,390
-	24,937 5,306	- 2,053	134	199	<u> </u>	25,270 7,359	25,270 7,359
İ	30,243	2,053	134	199	-	32,629	32,629
	18,775	33,694	(69)	498	(964)	51,934	
	•		•	•			_

## Quarterly Financial Report : Quarter 4 2016/17

## Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

## 12. <u>Segmental information (cont'd)</u>

## Segment results (cont'd)

Profit before tax excluding one-off item

Operating profit/(loss)

	F&B	F&B			Adjustments and		Profit
RM'000	Malaysia	Thailand	Property	Others	eliminations	Total	before tax
4 <sup>th</sup> quarter - 30/09/2016							
Operating profit/(loss)	10,285	38,954	545	(739)	75	49,120	49,120
Finance income							3,885
Finance costs							(3,792)
Share of results of a joint venture							(444)
Share of results of an associate							2,938
Profit before tax							51,707
One-off item:							
- Restructuring costs	1,500	-	-	1,993	-	3,493	3,493
Operating profit excluding one-off item	11,785	38,954	545	1,254	75	52,613	
							L

Quarterly Financial Report : Quarter 4 2016/17

## Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

## 12. <u>Segmental information (cont'd)</u>

## Segment results (cont'd)

RM'000
3 <sup>rd</sup> quarter - 30/06/2017
Operating profit/(loss)
Finance income
Finance costs
Share of results of a joint venture
Share of results of an associate
Profit before tax

## One-off items:

- Restructuring costs

- Others

Operating profit/(loss) excluding one-off items

Profit before tax excluding one-off items

		Operating	profit/(loss)			
F&B	F&B			Adjustments and		Profit
Malaysia	Thailand	Property	Others	eliminations	Total	before tax
24,217	51,548	237	2,248	(6,951)	71,299	71,299
						3,605
						(3,773)
						(47)
						2,444
						73,528
11,129	-	-	2,400	-	13,529	13,529
-	2,737	-	-	-	2,737	2,737
11,129	2,737	-	2,400	-	16,266	16,266
35,346	54,285	237	4,648	(6,951)	87,565	

Quarterly Financial Report: Quarter 4 2016/17

## Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

## 12. <u>Segmental information (cont'd)</u>

## Segment results (cont'd)

RM'000

Cumulative 4th quarter - 30/09/2017

Operating profit/(loss)

Finance income

Finance costs

Share of results of a joint venture

Share of results of an associate

Profit before tax

## One-off items:

- Reversal of provision for litigation claims
- Restructuring costs
- Others

Operating profit/(loss) excluding one-off items

Profit before tax excluding one-off items

		Operating	profit/(loss)			
F&B	F&B			Adjustments and		Profit
Malaysia	Thailand	Property	Others	eliminations	Total	before tax
120,706	228,000	581	6,571	(10,792)	345,066	345,066 14,776 (15,305) (2,083) 11,259 353,713
- 43,569 5,306	- - 4,790	- 134 -	(5,749) 4,685 -	- - -	(5,749) 48,388 10,096	(5,749) 48,388 10,096
48,875	4,790	134	(1,064)	-	52,735	52,735
169,581	232,790	715	5,507	(10,792)	397,801	

#### 12. <u>Segmental information (cont'd)</u>

## Segment results (cont'd)

RM'000

Cumulative 4th quarter - 30/09/2016

Operating profit/(loss)

Finance income

Finance costs

Share of results of a joint venture

Share of results of an associate

Profit before tax

## One-off items:

- Restructuring costs
- Insurance claim on East Coast flood
- Realisation of the foreign exchange gain on redemption of the zero-coupon bond by F&N Dairies (Thailand) Limited
- Recovery of withholding tax on royalties paid

Operating profit/(loss) excluding one-off items

		Operating	profit/(loss)			
F&B	F&B			Adjustments and		Profit
Malaysia	Thailand	Property	Others	eliminations	Total	before tax
218,765	199,531	(2)	(15,735)	30,815	433,374	433,374
						15,791
						(14,356)
						(1,614)
						9,742
						442,937
1,500			1,993		3,493	3,493
•	_	_	·	-	•	
(3,771)	-	-	-	-	(3,771)	(3,771)
-	-	-	(18,080)	-	(18,080)	(18,080)
-	(8,376)	-	-	-	(8,376)	(8,376)
(2,271)	(8,376)	-	(16,087)	-	(26,734)	(26,734)
216,494	191,155	(2)	(31,822)	30,815	406,640	

On a ratio a profit//laca)

Profit before tax excluding one-off items

Quarterly Financial Report: Quarter 4 2016/17

## Schedule F: Selected Explanatory Notes Pursuant to MFRS 134 (cont'd)

#### 12. <u>Segmental information (cont'd)</u>

#### Segment assets

The total of segment assets is measured based on all assets excluding deferred tax assets, cash and short term deposits, joint venture and associate.

RM'000	30/09/2017	30/09/2016
F&B Malaysia	1,724,166	1,562,850
F&B Thailand	748,673	684,636
Property	117,759	117,447
Others	17,151	52,319
	2,607,749	2,417,252

#### Segment liabilities

The total of segment liabilities is measured based on all liabilities excluding deferred tax liabilities, provision for taxation and bank borrowings.

RM'000	30/09/2017	30/09/2016
F&B Malaysia	386,470	464,084
F&B Thailand	282,117	264,834
Property	1,143	2,030
Others	5,977	41,973
	675,707	772,921

#### 13. Significant events

There were no significant events during the quarter.

#### 14. <u>Subsequent events</u>

There were no material events subsequent to the end of the quarter that have not been reflected in the current quarter.

#### 15. Changes in the composition of the Group

There were no changes in the composition of the Group during the quarter.

#### 16. Contingent liabilities

There were no contingent liabilities of a material nature since the last annual reporting date.

#### 17. Contingent assets

There were no contingent assets of a material nature since the last annual reporting date.

#### 18. <u>Fair value hierarchy</u>

The Group held foreign currency forward contracts carried at fair value based on Level 2: significant observable inputs for identical assets or liabilities as follows:

	Fair value		
RM'000	30/09/2017	30/09/2016	
Derivative financial assets	137	260	
Derivative financial liabilities	1,547	90	

There was no transfer between any levels of the fair value hierarchy and there was no change in the purpose of any financial asset that subsequently resulted in a different classification of that asset during the quarter.

The Group held investment properties amounting to RM49,315,000 (30 September 2016: RM49,286,000) carried at Level 3: significant unobservable inputs.

#### 19. Capital and lease commitments

#### **Capital commitments**

The outstanding capital commitments are as follows:

RM'000	30/09/2017	30/09/2016
Description along the and a surface set		
Property, plant and equipment		
Contracted but not provided for	111,079	51,910
Authorised but not contracted for	257,545	286,137
	368,624	338,047

#### **Lease commitments**

The balances of the non-cancellable operating lease rentals payable under rental agreements are as follows:

RM'000	30/09/2017	30/09/2016
Non-cancellable operating lease commitments - Group as lessee Future minimum rentals payable: - Not later than 1 year - Later than 1 year and not later than 5 years - Later than 5 years	13,927 22,315 1,052 37,294	12,276 23,797 1,063 37,136

## 20. Related party disclosures

## Significant related party transactions

Related party transactions had been entered into in the ordinary course of business on normal commercial terms. The following are significant related party transactions:

RM'000	Individual 30/09/2017	4 <sup>th</sup> quarter 30/09/2016	Cumulative 30/09/2017	4 <sup>th</sup> quarter 30/09/2016
Fraser and Neave, Limited ("F&N Limited") Group Sales	(68,585)	(64,432)	(276,432)	(249,195)
Receipt of corporate service fees Rental income Purchases Royalties paid Corporate charges paid Internal audit fees paid	(79) 43,703 12,368 436 302	(108) 62,937 12,452 743 679	(62) (349) 182,314 52,202 1,764 1,412	(436) 248,434 57,069 2,220 1,559
Other expenses	-	-	-	1
Vacaron Company Sdn Bhd Sales Receipt of corporate service fees Finance income Shareholder's loan granted	(30) (1,416)	(134) (2,819)	(2) (192) (5,602) 2,000	(4) (547) (5,721)
Cocoaland Holdings Berhad Group Purchases	1,832	2,105	5,809	6,948
Thai Beverage Public Company Limited Group Sales Purchases Marketing expenses	(233) 2,009 5,391	(153) 1,294 38	(984) 8,527 41,137	(628) 7,663 86
Berli Jucker Public Company Limited	,		,	
Group Sales Purchases Other expenses	(14,522) 5,781 84	(18) 8,493 129	(50,367) 28,864 295	(327) 49,466 318
Fraser Centrepoint Limited Group Other expenses	2	-	2	-
Other related parties of TCC Group Sales Purchases Management fees Insurance premium paid Other expenses	(97) 9,426 504 13 366	(2,148) 1,406 450 58 8	(915) 31,450 2,488 2,758 666	(4,113) 1,462 2,011 3,423 26
Permodalan Nasional Berhad  ("PNB") Group * Sales Purchases Rental of equipment paid Other expenses	(10,688) 10,106 619 76	(12,900) 32,871 547 69	(59,637) 42,185 2,547 305	(70,250) 54,342 2,181 273
Compensation Compensation of key management personnel of the Group Directors' fees	2,482 318	3,359 636	12,024 1,279	11,370 1,288

## 20. Related party disclosure (cont'd)

#### Related party balances

The related party balances are shown below:

RM'000	30/09/2017	30/09/2016
Amount due from related parties		
Amount due from related parties	400.005	07.000
F&N Limited Group	102,305	67,203
Vacaron Company Sdn Bhd	153,455	145,958
Cocoaland Holdings Berhad Group	4	-
Thai Beverage Public Company Limited Group	487	888
Berli Jucker Public Company Limited Group	9,006	-
Other related parties of TCC Group	38	1,016
PNB Group	8,577	9,870
Amount due to related parties		
F&N Limited Group	(39,470)	(50,728)
	` '	(30,720)
Frasers Centrepoint Limited Group	(3)	-
Vacaron Company Sdn Bhd	(34)	-
Cocoaland Holdings Berhad Group	(936)	(393)
Thai Beverage Public Company Limited Group	(3,951)	(647)
Berli Jucker Public Company Limited Group	(2,793)	(2,417)
Other related parties of TCC Group	(3,855)	(1,651)
PNB Group	(1,987)	(16,836)

<sup>\*</sup> Permodalan Nasional Berhad ("PNB") is deemed a related party to F&NHB by virtue of PNB holding 30,094,000 shares as of 30 September 2017 through Amanahraya Trustees Berhad, representing 8.21% equity interest in F&NHB and having two nominee directors on the Board of F&NHB.

#### 1. Operations review

Current quarter ended 30 September 2017 vs corresponding quarter ended 30 September 2016

Current quarter Group revenue maintained at RM976 million. However, profit before tax declined by 62.5% to RM19.4 million. Excluding one-off items, profit before tax declined by 5.8% to RM52.0 million.

	Individual 4th quarter		
RM'000	30/09/2017	30/09/2016	% chg
Revenue	976,275	976,500	0.0%
Profit before tax One-off items:	19,390	51,707	-62.5%
- Restructuring costs	25,270	3,493	
- Others	7,359	-	
	32,629	3,493	
Profit before tax excluding one-off items	52,019	55,200	-5.8%

#### F&B Malaysia

F&B Malaysia revenue declined by 5.5% to RM535.4 million compared with the corresponding quarter due to earlier sell-in for the 2017 Hari Raya Puasa festive season (which took place in the third quarter ended 30 June 2017) coupled with intense pricing pressure from competitors. Double digit growth in F&B Malaysia exports helped to ease the decline in domestic sales.

F&B Malaysia operating loss of RM11.5 million, was due to lower revenue, higher input cost, particularly sugar and restructuring costs, partly offset by lower overheads and advertising and promotions spending. Excluding one-off items, operating profit improved by 59.3% to RM18.8 million.

	Individual 4th quarter		
RM'000	30/09/2017	30/09/2016	% chg
Revenue	535,372	566,646	-5.5%
Operating (loss)/profit One-off items:	(11,468)	10,285	-211.5%
- Restructuring costs	24,937	1,500	
- Others	5,306	-	
	30,243	1,500	
Operating profit excluding one-off items	18,775	11,785	59.3%

### 1. Operations review (cont'd)

<u>Current quarter ended 30 September 2017 vs corresponding quarter ended 30 September 2016</u> (cont'd)

#### • F&B Thailand

F&B Thailand revenue grew by 7.6% to RM440.7 million due to the successful launches of 2 new variants; Bear Brand Sterilised Milk High Folate and Bear Brand Gold Goji Berry, double digit growth in exports to Indochina region and partly aided by favourable Ringgit Malaysia/Thai Baht translation.

F&B Thailand operating profit declined by 18.8% to RM31.6 million due to higher input costs (milk powder), higher tactical trade spending but partially mitigated by lower advertising and promotions spending. Excluding one-off item, operating profit is declined by 13.5% to RM33.7 million.

	Individual 4 <sup>th</sup> quarter		
RM'000	30/09/2017	30/09/2016	% chg
Revenue	440,720	409,554	7.6%
	· · · · · · · · · · · · · · · · · · ·		
Operating profit	31,641	38,954	-18.8%
One-off item:			
- Others	2,053	<u>-</u>	
Operating profit excluding one-off item	33,694	38,954	-13.5%

#### Full financial year vs corresponding last financial year

Group revenue (RM4.1 billion) and profit before tax (RM353.7 million) declined by 1.6% and 20.1% respectively. Excluding one-off items, profit before tax declined by 2.3% to RM406.4 million.

Financial year

	Financia	ı year	
RM'000	30/09/2017	30/09/2016	% chg
Revenue	4,101,374	4,167,567	-1.6%
Profit before tax One-off items:	353,713	442,937	-20.1%
- Reversal of provision for litigation claims	(5,749)	-	
- Restructuring costs	48,388	3,493	
- Insurance claim on East Coast flood	-	(3,771)	
<ul> <li>Realisation of the foreign exchange gain on redemption of zero-coupon bond by F&amp;N Dairies</li> </ul>			
(Thailand) Limited	-	(18,080)	
- Recovery of withholding tax on royalties paid	-	(8,376)	
- Others	10,096	-	
	52,735	(26,734)	
Profit before tax excluding one-off items	406,448	416,203	-2.3%
	·		

#### 1. Operations review (cont'd)

Full financial year vs corresponding last financial year (cont'd)

#### • F&B Malaysia

F&B Malaysia revenue declined by 8.2% to RM2.3 billion mainly due to the continuing weak consumer sentiment and intense pricing pressure from competitors. The strong double digit growth in F&B Malaysia exports helped ease the decline in domestic sales.

F&B Malaysia operating profit declined by 44.8% to RM120.7 million from lower revenue, higher input costs, particularly sugar, partly offset by lower discounts, advertising and promotions spending and overheads. Excluding one-off items, operating profit declined by 21.7% to RM169.6 million.

	Financial year		
RM'000	30/09/2017	30/09/2016	% chg
Revenue	2,318,841	2,527,153	-8.2%
Operating profit One-off items:	120,706	218,765	-44.8%
- Restructuring costs	43,569	1,500	
- Insurance claim on East Coast flood	-	(3,771)	
- Others	5,306	-	
	48,875	(2,271)	
Operating profit excluding one-off items	169,581	216,494	-21.7%

#### • F&B Thailand

F&B Thailand revenue grew by 8.7% to RM1.8 billion, mainly aided by favourable Ringgit Malaysia/Thai Baht translation, double digit growth in Indochina market and successful launches of 2 new Bear Brand variants and Teapot Tube.

F&B Thailand operating profit grew by 14.3% to RM228.0 million from favourable input and packaging costs and lower advertising and promotions spending. Excluding one-off items, operating profit increased by 21.8% to RM232.8 million.

	Financial year		
RM'000	30/09/2017	30/09/2016	% chg
Revenue	1,781,474	1,639,233	8.7%
Operating profit One-off items:	228,000	199,531	14.3%
- Recovery of withholding tax on royalties paid	-	(8,376)	
- Others	4,790	-	
	4,790	(8,376)	
Operating profit excluding one-off items	232,790	191,155	21.8%

2. <u>Comment on material change in Group profit before tax for the quarter ended 30 September 2017</u> vs preceding 3<sup>rd</sup> quarter ended 30 June 2017

Current quarter Group revenue (RM976.3 million) and profit before tax (RM19.4 million) declined by 6.2% and 73.6% respectively. Excluding one-off items, profit before tax declined by 42.1% to RM52.0 million.

	Individual quarter		
RM'000	30/09/2017	30/06/2017	% chg
Revenue	976,275	1,041,277	-6.2%
Profit before tax One-off items:	19,390	73,528	-73.6%
- Restructuring costs	25,270	13,529	
- Others	7,359	2,737	
	32,629	16,266	
Profit before tax excluding one-off items	52,019	89,794	<i>-4</i> 2.1%

#### F&B Malaysia

F&B Malaysia revenue declined by 9.6% to RM535.4 million compared with the preceding quarter due to earlier sell-in for the 2017 Hari Raya Puasa festive season (which took place in the third quarter ended 30 June 2017) and intense price pressure from competitors but partly offset by higher exports.

F&B Malaysia operating loss of RM11.5 million was mainly due lower revenue, higher advertising and promotions spending, and lower exports contribution in the current quarter. Excluding one-off items, operating profit declined by 46.9%.to RM18.8 million.

	Individual quarter		
RM'000	30/09/2017	30/06/2017	% chg
Revenue	535,372	592,451	-9.6%
Operating (loss)/profit One-off items:	(11,468)	24,217	-147.4%
- Restructuring costs	24,937	11,129	
- Others	5,306	-	
	30,243	11,129	
Operating profit excluding one-off items	18,775	35,346	-46.9%

2. <u>Comment on material change in Group profit before tax for the quarter ended 30 September 2017</u> vs preceding 3<sup>rd</sup> quarter ended 30 June 2017 (cont'd)

#### F&B Thailand

Compared with the preceding quarter, F&B Thailand revenue declined marginally by 1.7% to RM440.7 million compared with the preceding quarter whilst operating profit (excluding one-off item) declined by 37.9% to RM33.7 million mainly due to higher trade spend and input costs.

	Individual quarter		
RM'000	30/09/2017	30/06/2017	% chg
Revenue	440,720	448,550	-1.7%
Operating profit	31,641	51,548	-38.6%
One-off item:			
- Others	2,053	2,737	
Operating profit excluding one-off item	33,694	54,285	-37.9%

#### 3. Prospects

The Malaysian business environment is expected to remain challenging, as a result of competitive price pressure and weak consumer demand. Management has undertaken an operational productivity transformation initiative in Malaysia towards improving organisational productivity and efficiency through process improvement. The operational cost savings from this initiative are expected to contribute positively to the Malaysian operations in the new financial year.

The business outlook in Thailand is positive but management remains cautious about the state of consumer sentiment.

Input and packaging material costs have been rising, which affects both the Malaysian and Thai businesses.

Management will continue to be vigilant and responsive to changes in the external environment and consumer trends, take necessary action to maintain long term sustainable growth and continuously grow the export pillar.

#### 4. Profit forecast or profit guarantee

The Group did not issue any profit forecast or profit guarantee for the current quarter in a public document.

## 5. <u>Tax credit/(expense)</u>

The details of the tax expense are as follows:

	Individual 4th quarter		Cumulative	4th quarter
RM'000	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Current income tax Deferred tax – origination and	(3,088)	74	27,620	44,598
reversal of temporary differences Under/(over) provision in respect of previous years	(620)	6,804	1,561	19,028
- Income tax	-	(4,479)	(863)	(5,045)
- Deferred tax	3,463	(280)	2,048	(1,014)
	(245)	2,119	30,366	57,567

A reconciliation of income tax expense applicable to profit before tax at the statutory income tax rate to income tax expense at the effective income tax rate of the Group is as follows:

	Individual 4th quarter		Cumulative 4th quarter	
RM'000	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Profit before tax	19,390	51,707	353,713	442,937
Tax at Malaysian statutory tax rate of 24% (2016: 24%) Different tax rates in other countries Income not subject to tax Expenses not deductible for tax purposes Recognition of previously unrecognised tax losses Deferred tax assets not recognised Under/(over) provision in respect of	4,653 (1,598) (3,397) 2,001 (3,214) (3,093)	12,410 (1,934) (4,412) 688	84,891 (10,719) (49,968) 9,511 (8,618) 2,789	106,305 (9,507) (48,659) 8,789
previous years - Income tax - Deferred tax Share of results of a joint venture Share of results of an associate Others Total tax (credit)/expense	3,463 427 (476) 989 (245)	(4,479) (280) 106 (705) (23) 2,119	(863) 2,048 500 (2,702) 3,497 30,366	(5,045) (1,014) 387 (2,338) 4,091 57,567
Effective income tax rate	-1.3%	4.1%	8.6%	13.0%

#### 6. Status of corporate proposals

There were no outstanding corporate proposals or announcements made in the current quarter.

#### 7. Group borrowings and debt securities

The details of the Group's borrowings are as follows:

RM'000	Currency	30/09/2017	30/09/2016
Current Medium term notes ("MTN") Term loan	RM THB	150,000 47,458 197,458	29,885 29,885
Non-current MTN Term loan	RM THB	150,000 31,639 181,639 379,097	300,000 74,712 374,712 404,597

On 26 September 2013 and 7 October 2013, a subsidiary of the Company, F&N Capital Sdn Bhd issued MTN of RM150 million each with the tenure of five (5) years from the issue date. These MTN bear interest at rates of 4.38% and 4.24% per annum respectively and are payable semi-annually in arrears.

On 1 December 2015, a subsidiary of the Company, F&N Dairies (Thailand) Limited, was granted a term loan facility of Baht 1,000,000,000. This term loan bears interest at a rate of 2.35% per annum and are payable semi-annually in six instalments over three (3) years.

#### 8. Material litigation

There is no material litigation to be disclosed in these interim financial statements.

#### 9. Proposed dividend

The Directors recommend a final single tier dividend of 30.5 sen per share (2016: 30.5 sen per share) for approval by shareholders at the forthcoming Annual General Meeting of the Company. If approved by shareholders, the total dividend for the year would amount to 57.5 sen per share (2016: 57.5 sen per share).

#### 10. <u>Earnings per share (EPS)</u>

(a) The basic EPS were computed by dividing the Group attributable profit to owners of the Company by the weighted average number of ordinary shares in issue (net of treasury shares and shares held by SGP Trust).

	Individual 4th quarter		Cumulative	4 <sup>th</sup> quarter
	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Group attributable profit to owners of the Company (RM'000)	19,648	49,589	323,377	385,372
Weighted average number of ordinary shares net of treasury shares and shares held by SGP Trust ('000)	366,120	365,961	366,215	366,077
charge held by Ser Track (SSS)	000,120	000,001	000,210	
Basic earnings per share (sen)	5.4	13.6	88.3	105.3

(b) The diluted EPS were computed by dividing the Group attributable profit to owners of the Company by the weighted average number of ordinary shares in issue (net of treasury shares and shares held by SGP Trust), adjusted for the dilutive effects of potential ordinary shares, i.e. share grants granted pursuant to the SGP.

	Individual 4 <sup>th</sup> quarter		Cumulative 4th quarter	
	30/09/2017	30/09/2016	30/09/2017	30/09/2016
Group attributable profit to owners of the Company (RM'000)	19,648	49,589	323,377	385,372
Weighted average number of ordinary shares net of treasury shares and				
shares held by SGP Trust ('000)	366,120	365,961	366,215	366,077
Adjustments pursuant to the SGP ('000)	1,303	1,498	1,303	1,498
Adjusted weighted average number of ordinary shares net of treasury shares				
and shares held by SGP Trust ('000)	367,423	367,459	367,518	367,575
Diluted earnings per share (sen)	5.3	13.5	88.0	104.8

#### 11. <u>Disclosure of realised and unrealised portions of the retained earnings</u>

The breakdown of the retained earnings of the Group into realised and unrealised profits is presented in accordance with the directive issued by Bursa Malaysia Securities Berhad dated 25 March 2010 and 20 December 2010, and prepared in accordance with the Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants, as follows:

RM'000	30/09/2017	30/09/2016
Total retained earnings of the Company and its subsidiaries		
- Realised	1,212,843	1,066,563
- Unrealised	(4,590)	96
	1,208,253	1,066,659
Total share of retained earnings of a joint venture		
- Realised	(10,627)	(7,852)
- Unrealised	1,786	1,094
	(8,841)	(6,758)
Total share of retained earnings of an associate		
- Realised	17,339	12,590
- Unrealised	(2,298)	(2,587)
	15,041	10,003
Consolidation adjustments	4,438	35,775
Total Group retained earnings as per financial statements	1,218,891	1,105,679

#### 12. Notes to the Condensed Consolidated Income Statement

Profit before tax is arrived at after charging/(crediting) the following items:

		Individual 4th quarter		Cumulative 4th quarter	
	RM'000	30/09/2017	30/09/2016	30/09/2017	30/09/2016
(a)	Depreciation and amortisation	23,082	25,406	91,725	96,875
(b)	Net impairment loss on property, plant and equipment	1,462	2,545	494	1,383
(c)	Net impairment loss on receivables	520	913	520	109
(d)	Bad debts recovered	(1)	(2)	(24)	(53)
(e)	Inventories written down	2,580	4,959	3,351	6,683
(f)	Reversal of inventories written down	(15)	(97)	(146)	(3,908)
(g)	Inventories written off	2,123	1,773	6,266	10,525
(h)	Net loss on disposal/write offs of property, plant and equipment/intangible assets	221	470	2,122	1,368
(i)	Foreign exchange loss/(gain)	324	(2,056)	10,455	(19,213)
(j)	Loss/(gain) on forward foreign exchange contracts	867	(312)	1,580	5,531
(k)	Change in fair value of investment properties	(29)	(108)	(29)	(108)

#### 13. <u>Outstanding derivatives</u>

(a) Outstanding derivatives consist of foreign exchange contracts which are measured at fair value together with their corresponding notional value amounts as follows:

RM'000	30/09/2017	30/09/2016
Forward foreign exchange contracts (Less than 1 year)	70.574	05 700
- Notional value	79,571	25,798
- Fair value	(1,410)	170

There is no significant change for the financial derivatives in respect of the following since the year ended 30 September 2016:

- (i) The credit risk, market risk and liquidity risk associated with these financial derivatives;
- (ii) The cash requirements of the financial derivatives;
- (iii) The policy in place for mitigating or controlling the risks associated with these financial derivatives; and
- (iv) The related accounting policies.
- (b) Disclosure of gains/loss arising from fair value changes of derivative financial instruments

During the year ended 30 September 2017, the Group recognised a total net loss of RM1,580,000 (2016: RM5,531,000) in the consolidated income statement arising from the fair value changes on the foreign exchange contracts which are marked-to-market as at 30 Sep 2017.